

# A relationship built for your world

For Tamil Nadu Government Employees



### Axis, at a glance





One of the Largest Private Banks in India



100,000+ Employees



АТМ	
20	

**16,000+ ATMs** (largest amongst private banks)



FR India's Best Bank Award 2024 for Best Digital Bank category



**Dedicated Retail Loan centers** That offer best-in-class lending services

Award Wining Digital Capabilities for Forex and Payments

### **Best-in-Class Digital Experience**



**MOBILE BANKING APP** 

4.8/5

Our Mobile Banking App is India's top rated Mobile Banking App **D2C PRODUCTS** 

74%

Digitally active customers\*

TRANSFORMATION

250

Services on digital channels

# Significant progress under our silent revolution

#### CAPABILITIES

### 1 crore

Monthly users of Axis Mobile app -India's top rated mobile banking app

### 800

People dedicated to digital agenda

150+

Al use cases deployed at scale

110

In-house development team Agile Enabled teams with CI/CD, micro-services architecture

### **Awards & Recognitions**





Best Bank in India award at the prestigious FT Bank of the year 2024



Axis Bank wins IBSi Global Fintech Innovation Awards 2024



Axis Bank wins Global Private Banker WealthTech Award 2024



Axis Bank gets recognized as the Best BFSI Brands at ET Now Best BFSI Brands Conclave 2024

**Crafting Convenience for Every Employee.** 

Built for your world.

### **Salary Accounts Product Laddering**





### **SUVIDHA Salary Program**



A comprehensive range of solutions curated for Tamil Nadu Government employees



\*T&C apply as per applicable product guidelines | Purchase of Insurance Products by Axis Bank's customer is purely voluntary and not linked to availment of any other facility from the Bank Fixed Deposit : \*\*For tenure of 5 yrs to 10 yrs.\*\*\*For tenure -> 18 months to less than 2 yrs | ^ for values less than 3 Crs | Rates are subject to change without any prior notice

### **Exclusive Protection Benefits For Tamil Nadu Government Employees**

- Personal Accident Death Cover of ₹1 Crore
- Permanent Disability Cover of ₹1 Crore
- Air Accident Cover of ₹1Crore
- Term Insurance Cover of ₹10 lacs
- Child Education Benefits of up to ₹10 lacs
- Girl Child Marriage Benefits of up to ₹10 lacs



# Exclusive deals across shopping, travel & wellness via **GRAB DEALS**



### Get up to 50% instant discount\* on instant vouchers of 200+ brands + Additional 5% cashback via GRAB DEALS

with your AXIS bank Credit and Debit cards





### **Burgundy Salary Account**



Burgundy Tet Management 1 was and in life are unique to are our solutions. Brealth. It's Personal.

Bespoke Wealth Management solutions

Best ofFeature Rich Credit, Debit & Multi Currency Forex Cards | Family BankingBankingWealth management | Personal Banking | Lending Solutions

T&C Apply. Images are for representational purpose only.

## **Burgundy Salary Account**



#### Customizable wealth management, personal banking, business & lending solutions



Presenting the Power Packed Cards, designed with exclusive lifestyle benefits, simplicity and security.

#### **Burgundy Debit Card**

- Complimentary 96 tickets\* on BookMyShow
- 12 complimentary airport lounge
- 12 free golf lessons & 4 rounds on green fee
- Daily ATM withdrawal limit of ₹ 3 lacs
- Daily Purchase limits of ₹ 6 lacs

#### SELECT Credit Card

- Up to 20 complimentary access to International (Priority Pass) & Domestic airport lounges\*
- Enjoy 6 complimentary golf rounds per year\*
- Up to ₹800\* off Dining Delights' via EazyDiner

#### **Burgundy Multi -Currency Forex Card**

- Load up to 16 currencies
- 6 complimentary global ATM cash withdrawals
- Issuance, reload and encashment fee waiver
- 30 paisa discount on loading / reloading via any channel



#### Wealth Management

- Avail exclusive services of the Axis franchise like Axis Capital & Axis Direct
- Wide spectrum of products like TD, MF Portfolio Management etc
- Get customized business solutions for business and capital raising requirements



#### Family Banking Program

- Extend your Burgundy privileges to additional 9 family member
- Up to 60%\* off on locker fees with additional 10% off under Family Banking program

#### **Digital Solutions**

- Access to a plethora of Banking and Investment services like One click access to your
  - Fund transfers, invest in Fixed
  - Deposits, Mutual Funds, IPO's



#### Forex and Remittance

- Remit money overseas, avail benefits of our proprietary online platform and remit in over 100+ currencies
- Avail better rates on remittances

## **Priority Salary Account**



The Finest Experiences in Life



Best ofEDGE REWARDS | Feature Rich Credit & Debit Card | Demat & Trading Account | Relationship ManagerBankingBusiness Solutions | Complimentary Banking Services & Discounts on Bank Products

T&C Apply. Images are for representational purpose only.

### **Priority Salary Account**

#### Banking excellence coupled with the finest life experiences



- Unlock the best of Taj, SeleQtions & Vivanta Hotels with a complimentary Epicure Membership^
- · Complimentary lounge access at select airports within India
- Up to 50% discount on Locker Rent annually
- 25% discount on movies on BookMyShow (Up to ₹350/month)
- Benefits of up to ₹2000 per quarter via EDGE REWARD Points
- Best dining experience with discount of ₹800\* via dining delight program

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#### Priority Family Banking Program

Up to 5 additional family members Enjoy additional 10% discount on Lockers with Family Banking Program



Money Quotient

A smart and interactive monthly account

statement that gives a complete

overview



#### Privilege Credit Card Zero Joining fee & Activation benefits worth ₹2500. Double the benefit by redeeming your earned *EDGE REWARD* Points

Eligibility Criteria Salary Credit > ₹ 100,000

#### Preferential Rates across Loans, Demat and Forex.

\*T&C apply ^Qualification for Epicure Membership is based on achieving set milestones. For details, please visit axisbank.com/nripriority.

### **Prestige Salary Account**





More than just an Account number

Best of Feature Rich Credit & Debit Cards | 2X Reward Points | Family BankingBanking Business Solutions | Complimentary Banking Services & Discounts on Bank Products

T&C Apply. Images are for representational purpose only.

### **Prestige Salary Account**



#### A Salary Account that comes with Prestige Cashback Debit Card

#### Annual benefits worth ₹25,000

Card benefits worth ₹14000 | Complimentary services worth ₹5100 | Everyday banking benefits worth ₹3500 | 2x accelerated **EDGE REWARDS** points worth ₹2400



#### **PRESTIGE Debit Card**

- Cashback: 1% Fuel, 2% shopping, 3% travel up to ₹500 per month
- Higher daily transaction limits:

POS ₹5 lacs | ATM ₹1 Lac

• 'Buy One Get One Free' Movie ticket up to ₹200 at Inox theatres



25% discount on locker rent for the first year



#### My Zone Credit Card

- Complimentary credit card
- Flat ₹120 off\* on Swiggy
- Buy 1 Get 1 Free tickets via District app movies
- Complimentary SonyLiv subscription
- Complimentary airport lounge access (1 per quarter

Up to 15% discount on

dining at partner restaurants



#### **Express Response Guarantee**

Assured 48 hour response guarantee for select queries raised 500 *EDGE REWARDS* points awarded in case of non fulfillment



#### **Family Banking**

Up to 3 additional family members



#### **Money Quotient**

A smart and interactive monthly account statement that gives a complete overview



RM on call 24x7 to answer queries anytime, anywhere

Eligibility Criteria Salary Credit > ₹50,000

#### Earn 2X Accelerated EDGE REWARD Points\* on

Prestige Debit Card.

## **Republic Salary Account**

Tailor-made to suit the needs of Tamil Nadu Government employees



#### **Exclusive Offers**

- One Complimentary lounge access per quarter at select airports within India
- Up to 15% discount on partner restaurants
- 5%-50% cashback on 30+ brands via Grab Deals

#### **Privilege Banking Benefits**

- Unlimited free cheque book and DD/PO at Axis Bank
- Open an Axis Demat a/c with first year AMC waived off
- Up to 50% discounts at over 200 diagnostic centers & Up to 15% off on Medicines at 1400 Apollo pharmacies



Family Banking Enrol up to 3 family members



#### **Debit Card Benefits**

Daily withdrawal limit of ₹40,000 and purchase limit of ₹1 Lac.

Eligibility Criteria Salary Credit > ₹ 10,000 for Govt. and PSU employees.

### **Exclusive Transaction Benefits**



- Unlimited free cash withdrawals
  at Axis Bank ATMs and other bank ATMs
- Higher ATM transaction limit
  (financial & non-financial) at Axis and non-Axis Bank ATM
- Free Debit Card
  Waiver of issuance fee and annual fee\* on default card
- Free DD/PO issuance
- Free NEFT/RTGS



## **Exclusively Curated Loan Benefits**



#### PERSONAL LOAN



- Loans starting from ₹ 50,000 up to ₹ 40
  Lacs based on eligibility.
- Specialized offerings for ticket sizes greater than 10 lacs.
- No collaterals required
- Preferential rates with minimum documentations

#### HOME LOAN



- 12 EMIs off\* with Fast Forward Home Loans
- QuikPay Home Loan helps in Interest savings with reducing monthly installments. Higher amount of principal repaid earlier in the loan tenure
- Super Saver HL OD facility. Pay interest for what you use, surplus money deposit and withdrawal facility

#### **AUTO LOAN**



- Upto 100%\* on Road funding ,with preferential rates
- Special waiver in repaying loans from the Axis Bank Salary Account\*
- NIL foreclosure Charges after 36 months
- Loan tenure upto 7 Years\*
- Waiver in income documents & bank statement
- Insta Sanction Loan Available on Digital Platform

# Experience a whole new world of investing with Axis Direct



- Wide Range of Investment Products
- Powerful Research Segments
- Attractive Brokerage Plans
- Multiple Trading Platforms Free



#### Who Should Invest:

Employees having Salary of ₹ **40,000+ monthly** enjoy a free Axis Direct account. (Document proof: Salary slip/ offer letter).

#### **Burgundy Account holders**

- Axis Direct account opening fee is waived off
- Lifetime waiver of DP AMC charges
- 10% discount on Standard brokerage rate

#### **Priority Account holders**

- · Axis Direct account opening fee is waived off
- 1<sup>st</sup> year DP AMC charges waived off
- **Discount of 25%** on DP AMC charges from 2<sup>nd</sup> year onward
- 10% discount on Standard brokerage rate

### Public Provident Fund, SIP & Mutual Funds



Invest in long-term savings instrument offering tax exemption on both Principal & Interest



#### **Public Provident Fund**

#### Eligibility

Resident Indians and individuals on behalf of minor

#### **Deposit Amount**

Minimum Initial Funding of INR 500. Minimum deposit on FY INR 500 and maximum deposit in FY INR 1.5 Lacs. Deposits in the multiples of INR 50

#### **Interest Earned**

Interest rate determined by GOI from time to time

#### Tax Benefit

Tax benefit up to INR 1.5 lacs u/s 80C

#### Period

Maturity period of 15 years. On maturity, option of extending in slab of 5 years



#### **Systematic Investment Plans**

When it comes to investing for your financial goals, your approach should be consisting patience and do not let minor setbacks derail you from your path of wealth creation.

#### **Benefits**

- Convenience at your fingertips
- You decide when, where & how much to invest.
- SIP helps investors become disciplined as money gets invested automatically at periodic intervals
- Automate your savings to achieve financial goals.
- Stay worry free of the market conditions.



#### **Mutual Funds**

Mutual Funds offer inflation-beating and taxefficient returns. They offer complete control over your money and the freedom to invest as per your needs across different asset classes such as equity, debt, gold.

#### Benefits

- Let's you diversify your investments by investing in different asset classes
- · Freedom to select amount/frequency
- Invest as per your goals
- Expert Fund Manager who manages your money
- Easy to track

### **Exclusive Benefits for LGBTQ+ Community**



- Options to open a joint account with your partner
- Option to list your partner as a nominee
- Choice of using honorific Mx.
- Family health insurance for you and your partner from Tata AIG\*
- Personalized debit card with Pride branding

# Take a seat. With Pride.

All identities welcome



## Thank You

